



**WACKER  
NEUSON**

FINANCE

FAIR MARKET VALUE LEASE

# OFFER THE LOWEST PAYMENT



Wacker Neuson Finance now offers **Fair Market Value (FMV) Leases** on all Wacker Neuson Compact Equipment. Get the lowest payments available on your new Wacker Neuson equipment.

Upon the final payment of a **Fair Market Value (FMV) Lease** your customer has three options.

**1**

**Return the equipment** to Wacker Neuson Finance without further obligation.

**2**

**Buy the leased equipment** for the fair market value at that time.

**3**

**Continue leasing** the equipment on a month-to-month basis.

## Things to remember about Fair Market Value (FMV) Leases

- The customer is paying for the use of the equipment and may return it to Wacker Neuson Finance at the end of the original term.
- Since the value of used equipment varies based on its age and condition – there is no way to accurately predict what the fair market value of the equipment will be at the end of the original term.
- The customer may consider a Wacker Neuson Fixed Purchase Option (FPO) Lease where the purchase price of the equipment is established at the beginning of the contract. They still have the right to return the equipment to Wacker Neuson Finance with no further obligation, but payments for the FPO Lease are slightly higher than the FMV Lease Program payments.

**GET STARTED TODAY!**  
[www.wackerneusonfinance.com](http://www.wackerneusonfinance.com)

**FOR MORE INFORMATION CONTACT**