

# Wacker Neuson 2021 Retail Finance Program

OCTOBER 2021 – DECEMBER 2021



**WACKER  
NEUSON™**

FINANCE



[www.wackerneusonfinance.com](http://www.wackerneusonfinance.com)



US RATES

## Standard Rates

### Compact Equipment Finance Rates

Term (Months)	Skid Steers, Track Loaders, Excavators	Telehandlers, Dumpers (excluding DT)	Wheel Loaders	RC Series Rollers
24	0.00%	0.00%	0.00%	0.99%
36	0.00%	0.00%	0.99%	1.99%
48	0.00%	0.99%	1.99%	2.99%
60	0.99%	1.99%	2.99%	3.99%
72	1.99%	2.99%	3.99%	4.99%



Program details: Financed amount may not exceed the total Wacker Neuson suggested retail price. Financing provided on approval of credit by authorized Wacker Neuson Finance providers to well qualified buyers. Offer not available to national accounts or non-commercial customers. Wacker Neuson reserves the right to sell or assign any loan or lease to an authorized finance provider at any time. Wacker Neuson reserves the right to modify or discontinue special programs at any time. Equipment older than 24 months from original invoice date is not eligible for subsidized rates. Equipment previously financed under any Wacker Neuson subsidized finance program is not eligible for subsidized rates. Rates in the brochure are for U.S. customers only. Only attachments purchased from Wacker Neuson and included with machine sale are eligible for financing. Origination fee of \$275 will be added to all finance deals. Offer expires December 31, 2021.

## Lease Rates



Term (Months)	Rate
24	0.00%
36	1.99%
48	2.49%
60	2.99%



## Choose Your End of Term Option

A **Fair Market Value Lease (FMV)** offers the lowest monthly payment. At the end of the original term you can purchase the equipment for the fair market value of the equipment at that time, or return the equipment with no further obligation.

### Payment Examples

Term (Months)	Monthly Payment*	End of Term Purchase Option*
24	\$1,260.60	FMV
36	\$981.75	FMV
48	\$823.35	FMV
60	\$732.60	FMV

The **Fixed Purchase Option (FPO)** locks in the guaranteed end of term purchase amount at the time of purchase with the option to return the equipment with no further obligation. A slightly higher monthly payment helps you budget for the future.

### Payment Examples

Term (Months)	Monthly Payment*	End of Term Purchase Option*
24	\$1,317.80	\$23,375
36	\$1,018.60	\$20,625
48	\$850.30	\$17,875
60	\$754.05	\$15,125

\*Based on \$55,000 Skid Steer purchase



**NO MONEY DOWN**  
**NO ADVANCE PAYMENTS**  
**NO SECURITY DEPOSITS**  
**NO INTERIM RENTS**

Applies to all finance programs



## Light Equipment and Utility

Available on any individual piece of Wacker Neuson light equipment with a net sale price of \$10,000 or greater.

### Finance Options

Term (Months)	RD Series Rollers* DT Dumpers	Trench Rollers Generators Light Towers	SM100 Utility Track Loader
24	1.99%	1.99%	0.00%
36	2.99%	2.99%	0.00%
48	3.99%	3.99%	1.99%
60	4.99%		

\*Maximum term of 48 terms for RD12s

### Trench Roller Lease



Term (Months)	Monthly Payment*	End of Term Purchase Option*
24	\$996.93	FMV
36	\$744.81	FMV

\*Based on \$33,000 Trench Roller purchase

## Bundle the Small Stuff!

Package all your light equipment purchases of \$10,000 and higher into one low monthly payment. **No Payments for 30 Days!**

Term (Months)	Rate	Monthly Payment*
24	1.99%	\$638
36	2.99%	\$436
48	3.99%	\$339

\*Based on \$15,000 Light Equipment purchase

