

Wacker Neuson Finance Retail Programs

FALL October 1, 2015 – January 31, 2016



**WACKER
NEUSON**

FINANCE

Great Equipment That Pays Off **SPECIAL OFFERS**



www.wackerneusonfinance.com



US rates

Retail Finance Programs

Wheeled Excavators, Wheel Loaders, Dumpers & Telehandlers

Term (Months)	Rate	Down Payment Required
24	0.00%	
36	0.99%	
48	1.99%	
48	0.00%	20%
60	2.99%	
60	0.00%	30%
72	4.49%	



Track Excavators

Term (Months)	Rate	Down Payment Required
24	0.00%	
36	0.00%	
48	0.99%	
48	0.00%	20%
60	1.99%	
60	0.00%	30%
72	3.99%	



Skid Steer Loaders & Compact Track Loaders

Term (Months)	Rate
24	0.00%
36	0.00%
48	0.00%
60	0.00%
72	2.99%



Small Excavators

Term (Months)	Rate	Down Payment Required
24	0.00%	
36	0.00%	
48	0.00%	
60	0.99%	
60	0.00%	20%
72	2.99%	



Eligible units include 803, 1404, EZ17, ET20, EZ28, EZ38 and 3503

Program details: Equipment not eligible for special financing may be eligible for standard rate financing at 5.99% up to 60 months. Financed amount may not exceed the total Wacker Neuson suggested retail price. Financing provided on approval of credit by authorized Wacker Neuson finance providers to well qualified buyers. Offer not available to national accounts or non-commercial customers. Wacker Neuson reserves the right to sell or assign any loan or lease to an authorized finance provider at any time. Wacker Neuson reserves the right to modify or discontinue special programs at any time. Equipment older than 30 months from original invoice date is not eligible for subsidized rates. Equipment previously financed under any Wacker Neuson subsidized finance program is not eligible for subsidized rates. Rates in the brochure are for U.S. customers only. Only attachments purchased from Wacker Neuson and included with machine sale are eligible for financing. Document fee of \$200 will be added to all finance deals. **Offer expires January 31, 2016.**

Low Rate Residual Lease

Our Residual Lease Program gives you the benefit of a lower monthly payment compared to conventional finance programs, and the opportunity to own your equipment at the end of the lease for a pre-determined purchase amount. Or, you can simply turn the equipment in to your Wacker Neuson dealer at the end of your lease term. You can then lease or buy a new piece of equipment giving you the most up to date, well-maintained equipment to keep you productive.

Example below based on \$45,000 Wheel Loader

**LOW
LEASE
RATES**

Term (Months)	Estimated Lease Payment	Lease-End Residual Purchase Option
24	\$937	\$22,500
36	\$714	\$20,250
48	\$615	\$18,000
60	\$564	\$15,750

Compact Equipment

Term (Months)	Rate
24	0.00%
36	0.99%
36 Skid Steer Special	0.00%
48	1.99%
60	2.99%



- Lease based on maximum annual usage of 1000 hours. Overage fees will apply to excess hours at \$12 per hour.
- See your Wacker Neuson dealer for a custom lease quote.
- Low Rate Residual Lease program is available on all compact equipment.

Light Equipment Financing

Available on Compaction, Utility, Climate Technology and Concrete Equipment

Light Equipment Machine Financing

Term (Months)	Rate
24	2.99%
36	3.99%
48	4.99%



Available on any individual piece of Wacker Neuson light equipment with a net sale price of \$10,000 or greater. Also available on the purchase of two or more light towers.

Light Equipment Bundle Financing

Term (Months)	Rate
24	5.99%

Available on "bundles" of smaller light equipment with a total combined net sale amount of \$20,000 or greater.

Winter Heat Special

Term (Months)	Rate
24	0.00%
36	1.99%

Includes all heaters with minimum \$10,000 financed amount.



We Stand Behind Our Equipment... Any time, Any Place



**WACKER
NEUSON**

FINANCE

Wacker Neuson is a global manufacturer with a comprehensive portfolio of light and compact equipment. Wacker Neuson's emphasis stands firmly on outstanding quality, innovative technology, personalized service and close customer contact.

Wacker Neuson products are sold and rented by a network of dealers and supported by an industry-leading team of factory-trained sales, application and service personnel.

All parts are available through Wacker Neuson's North American distribution center and are typically shipped within 24 hours of ordering.

Wacker Neuson's line of compact and light equipment features industry-leading standard and extended service protection plan options.

Look no further than Wacker Neuson equipment and jobsite consulting for all phases of the construction process.

Protect your investment with the Wacker Neuson Extended Service Protection Plan (ESPP)

ESPP is a purchased Extended Service Protection Plan that provides coverage against defects in OEM materials and/or workmanship after the standard base warranty has expired. The cost to add this plan can be added to the financing program.

Plan Options:

- Term options
 - 3-5 total years
 - Up to 5,000 total hours
- Coverage Options
 - Premier
 - Powertrain + Hydraulics
 - Powertrain
- \$0 deductible (additional options available at discounted costs)

When is this available for purchase?

Extended coverage should be purchased prior to expiration of the base warranty period.

- Ask your Wacker Neuson dealer for pricing and coverage details



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